

# Fund more, earn more!

Earn more with every HomeEquity Bank reverse mortgage deal you fund!

## Mortgage Broker Direct (MBD)

- For CHIP Reverse Mortgage, CHIP Max, and Income Advantage, advance amounts greater than or equal to \$100K will earn you a commission of 200 bps
- For CHIP Reverse Mortgage, CHIP Max, and Income Advantage, advance amounts less than \$100K pay a flat commission fee of \$1,500
- For CHIP Open, all advance amounts will earn a commission of 100 bps

## Mortgage Broker Referred (MBR)

- On all products, advance amounts greater than or equal to \$100K will earn a commission of 100 bps
- On all products, advance amounts less than \$100K pay a flat commission fee of \$1,000

Channel	Product	Advance Amount (\$)	Commission
MBD	CHIP Reverse Mortgage, CHIP Max, Income Advantage	More than 100,000	200 bps
		0-99,999	\$1,500 flat fee
	CHIP Open	All	100 bps
Trailing Advances	Subsequent Advance (SA) (Within 90 days)	More than 100,000 in total borrowed	200 bps <sup>1</sup>
	Planned Advance (PA) (Quarterly)		
	Property Set Aside (PSA) (Quarterly)		
MBR	All Products (CHIP Reverse Mortgage, CHIP Max, Income Advantage)	More than 100,000	100 bps
		0-99,999	\$1,000 flat fee
	CHIP Open	All	100 bps

## Platinum Privilege Reward Program

*Exclusive. Elite. Unforgettable*

Celebrate success at our annual broker event in a stunning destination

### How to qualify:

- Fund 10+ HomeEquity Bank applications in a calendar year
- Overall funded volume determines qualifiers



With this new, simplified commission structure, there is more incentive than ever to help clients access the funds they need to live their retirement on their terms.

<sup>1</sup>Subsequent Advances (SA) and Planned Advances (PA) are based on total borrowing.

Please contact me for more information.